





Dear Exhibitor,

This manual has been designed to help you make the final preparations for your participation in the UAE International Education Week as successful as possible and to book any additional services you may require. The UAE International Education Week consists of Global Scholarship Forum, High School visits in Dubai, the UAE Education Fairs in Dubai & Abu Dhabi and the Gulf & Africa International Schools Forum & Workshop.

You will be able to enter essential information about your institution or stand assistants for the UAE Education Fairs in Dubai and Abu Dhabi and the High School visits in Dubai. For the fairs, you will also be able to book seminars and panel printing via the <u>BMI Exhibitor</u> <u>Information System (EIS)</u>.

You will be able to enter your information for the Gulf & Africa International Schools Forum and Workshop in the form found in page 16.

You will be able to enter your information for the Global Scholarship Forum in the form found in page 19.

Please note that 19<sup>th</sup> September 2025 is the final day for submitting information in the EIS. After this date, extra services will still be available but will incur an additional 50% charge on their regular prices.

If you have any questions or require any special assistance, please do not hesitate to contact us.

**Ms. Alba Fraile | Event Director** Email: alba@bmiglobaled.com Phone/WhatsApp: +44 1727 324 397

# **ORGANISER AND CONTACT INFORMATION**

BMI Head Office - UK (London) 6<sup>th</sup> Floor, 98 Theobalds Road London WC1X 8WB England, UK



SUPPORTING & PARTICIPATING ORGANISATIONS









OFFICIAL RANKINGS

Times Higher Education
Impact Rankings 2024

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# **1. EVENT GENERAL INFORMATION IN THE UAE**

#### TRAVEL INFORMATION

**Currency:** The currency of the UAE is the United Arab Dirham (AED). Please visit <u>www.oanda.com</u> to see updated exchange rate information.

**Visa and Covid Tests Requirements:** Exhibitors are advised to check the latest covid test and visa requirements for traveling to the United Arab Emirates with the embassy and/or consulate in their home country and be aware of all Covid entry requirements. If you require a visa invitation letter, please send an email to <u>alba@bmiglobaled.com</u> with the name of your institution, full name of the participant/s (as per the passport), job title, and passport number of the participant/s.

**Airport Pickup:** BMI does NOT offer pick up services. If you require airport pick up, please contact the official hotels directly. Hotel information is on pages 6 and 7 of this manual.

**Travel Tip – Dubai to Abu Dhabi:** Traveling between Dubai and Abu Dhabi is extremely easy and very affordable. We strongly recommend getting a cab from Dubai to Abu Dhabi, which costs approx. USD 75. There are cab options outside the hotel, and you are also able to use Uber and Careem apps to order taxis. If the trip from Dubai to Abu Dhabi is traffic-free, it should take less than two hours.

#### THE EXHIBITOR INFORMATION SYSTEM (EIS)

The **EIS** is the BMI online Exhibitor Information System where you, as an exhibitor, can input all the information we require to help make your participation as successful as possible.

In the **EIS**, you will be able to:

- Enter your institution's profile for entry into the Official Catalogue which is given to each visitor.
- Enter your logo, the type of courses, languages and areas your school offers this will be displayed in the official event's website (<u>fairs.timeshighereducation.com/uae</u>), on your profile.
- Tell us the flag and the name you would like displayed above your stand, on the fascia board.
- Order a translator or stand assistant to help at your stand or request a seminar.
- Order full colour panel printing for your stand.
- Book an advertisement in the show catalogue which is given out to all visitors in every fair city.
- Make hotel reservations at official hotels in each city at discounted rates.
- Download shipping labels and provide us tracking information for your shipment.

Please complete each online section in the Exhibitor Information System (EIS) by 19<sup>th</sup> September. After this date, extras services may be available but will incur an additional 50% charge on the regular prices. The hotels and preferential rates are on this and the next page, however, all hotel reservations are made via links with a valid credit card. Any changes to your reservation, including cancellations, will only be accepted one month prior to your scheduled arrival.

For earlier check-in or check-out after our blocked dates, please contact the hotel directly to check availability and rates.

#### **VENUES, TIMETABLE, STUDENT WEBSITE & OFFICIAL HOTELS**

| EVENT DATES, HOURS & WWW                                                                                                                                                                                                                                                           | EVENT VENUE                                                                                                                                             | HOTEL ACCOMMODATION                                                                                                                                                  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| GLOBAL SCHOLARSHIP<br>FORUM - DUBAI<br>Wednesday 8 <sup>th</sup> &<br>Thursday 9 <sup>th</sup> October<br>Event Time<br>1 <sup>st</sup> Day appointments:<br>09:00 to 17:30<br>Networking Cocktail & Dinner:<br>19:30 to 21:30<br>2 <sup>nd</sup> Day appointments: 09:30 to 17:30 | <b>Radisson Blu, Dubai Deira Creek</b><br>Baniyas Road - Deira<br>Tel: 971 4 222<br>7171<br>Room: Zabeel Ballroom<br><b>COCKTAIL AND DINNER:</b> TBC    | <b>Radisson Blu, Dubai Deira Creek</b><br>SGL: USD 180<br>DBL: USD 195<br>Inclusive of breakfast and taxes                                                           |
| HIGH SCHOOL VISITS DUBAI<br>Wednesday 8 <sup>th</sup> & Thursday 9 <sup>th</sup> October<br>Departure time: To be confirmed.<br>Student promotion website:<br><u>fairs.timeshighereducation.com/uae</u>                                                                            | SCHOOLS TO BE ADVISED<br>(No permit form required)                                                                                                      | Check in 3:00 pm<br><b>PAID DIRECTLY TO</b><br><b>THE HOTEL VIA LINK</b>                                                                                             |
| <b>UAE EDUCATION FAIR - DUBAI</b><br>Saturday 11 <sup>th</sup> & Sunday 12 <sup>th</sup> October<br>Set Up: 14:00 to 16:00<br>Event Time: 16:00 to 19:30<br>Student promotion website:<br><u>fairs.timeshighereducation.com/uae</u>                                                | Millennium Plaza Downtown<br>Hotel<br>(formerly Crowne Plaza Dubai<br>Hotel)<br>Sheikh Zayed Road<br>Tel: +971 4 305 4440<br>Room: Al Jumairah Ballroom | Millennium Plaza Downtown<br>Hotel<br>SGL: USD 180<br>DBL: USD 195<br>Inclusive of breakfast and taxes<br>Check in 3:00 pm<br>PAID DIRECTLY TO<br>THE HOTEL VIA LINK |

# **VENUES, TIMETABLE, STUDENT WEBSITE & OFFICIAL HOTELS**

| EVENT DATES, HOURS & WWW                                                                                                                                                                                                                                                                                               | EVENT VENUE                                                                                                                                      | HOTEL ACCOMMODATION                                                                                                                                               |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>UAE EDUCATION FAIR - ABU DHABI</b><br>Monday 13 <sup>th</sup> October                                                                                                                                                                                                                                               |                                                                                                                                                  | Sheraton Abu Dhabi<br>Hotel & Resort                                                                                                                              |
| Set Up: 14:00 to 16:00<br>Event Time: 16:00 to 19:30                                                                                                                                                                                                                                                                   | Sheraton Abu Dhabi<br>Hotel & Resort<br>Corniche Road                                                                                            | SGL: USD 164<br>DBL: USD 177                                                                                                                                      |
| Student promotion website:<br>fairs.timeshighereducation.com/uae                                                                                                                                                                                                                                                       | Tel: +971 2 677 3333<br>Room: Arzanah Ballroom                                                                                                   | Inclusive of breakfast and taxes<br>Check in 3:00 pm                                                                                                              |
|                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                  | PAID DIRECTLY TO<br>THE HOTEL VIA LINK                                                                                                                            |
| GULF & AFRICA INTERNATIONAL<br>SCHOOLS FORUM & WORKSHOP -<br>DUBAI<br>Tuesday 14 <sup>th</sup><br>& Wednesday 15 <sup>th</sup> October<br>Event Time:<br>1 <sup>st</sup> Day appointments:<br>09:10 to 16:45<br>Networking Cocktail & Dinner:<br>19:30 to 21:00<br>2 <sup>nd</sup> Day appointments:<br>09:55 to 16:00 | WORKSHOP:<br>Radisson Blu, Dubai Deira Creek<br>Baniyas Road - Deira<br>Tel: 971 4 222 7171<br>Room: Zabeel Ballroom<br>COCKTAIL AND DINNER: TBC | Radisson Blu, Dubai Deira Creek<br>SGL: USD 180<br>DBL: USD 195<br>Inclusive of breakfast and taxes<br>Check in 3:00 pm<br>PAID DIRECTLY TO<br>THE HOTEL VIA LINK |

\* Rooms in all hotels must be paid to the hotels directly via the payment link provided by them and above rates include all taxes and fees.

Once you request your hotel booking you are liable for the full payment of this booking and any no-show. Please note that cancellations may only be made by email and no later than ONE MONTH prior to your scheduled arrival.

# **2. OPTIONAL SERVICES**

# TRANSLATORS / STAND ASSISTANTS

These have proved very popular for institutions that do not have personnel who speak the local language (English). They are also invaluable for institutions only sending one person, as you will have an extra person to help during the peak periods and allow staff to take breaks without missing potential enquiries. If you are interested in ordering an assistant, please order through the EIS (Extra Services Section).

| EVENT                    | EVENT RATE | DAYS   |
|--------------------------|------------|--------|
| DUBAI HIGH SCHOOL VISITS | USD \$520  | 2 Days |
| DUBAI FAIR               | USD \$260  | 2 Days |
| ABU DHABI FAIR           | USD \$130  | 1 Day  |

#### **AV EQUIPMENT RENTAL**

In order to receive a quote, please send an email with all the information to **alba@bmiqlobaled.com.** 

#### INTERNET

Internet is included in all venues. Please approach a member of the BMI staff during the set up and ask for the network details. Please remember to bring a travel adaptor or plug converter.

# **3. BRANDING YOUR INSTITUTION**

#### SEMINARS

The 30-minute seminars present institutions with a unique opportunity to promote their programs to a mass audience. They are designed to inform the students, parents and executives about the institutions, courses and countries represented at the fairs. The following items are provided: a laptop, projector and screen, microphone and speakers in the seminar room. All seminars can be ordered using the EIS (Extra Services Section) and are subject to availability. The price for a seminar in each city is <u>USD 700</u> (subject to availability).

#### CATALOGUE ADVERTISING

A catalogue is emailed to all pre-registered guests and visitors to the fairs, and widely promoted in our social media accounts. We recommend that you enhance your free listing with an appropriate advertisement, which will give greater impact to your presence at the fairs and will continue to promote your institution after the event. If you want to book advertising in the catalogue, please do it through the EIS (Required Information Section).

Your advertising material should be sent in PDF Format, High Resolution 300 dpi, before 19<sup>th</sup> September 2025.

| SPACE              | SIZE                     | UAE EDUCATION FAIRS | GULF INT'L SCHOOLS<br>FORUM & WORKSHOP | GLOBAL SCHOLARSHIP<br>FORUM |
|--------------------|--------------------------|---------------------|----------------------------------------|-----------------------------|
| Half Page          | 21 cm (w) x 14.85 cm (h) | USD \$1,200         | N/A                                    | USD \$450                   |
| Full Page          | 21 cm (w) x 29.7 cm (h)  | USD \$2,400         | USD \$480                              | USD \$750                   |
| Inside Front Cover | 21 cm (w) x 29.7 cm (h)  | USD \$3,500         | N/A                                    | USD \$1,300                 |
| Back Cover         | 21 cm (w) x 29.7 cm (h)  | USD \$4,000         | N/A                                    | USD \$1,800                 |

\*prices are exclusive of 5% UAE sales tax

# 4. EQUIPMENT PROVIDED FOR THE UAE FAIRS

#### STAND CONSTRUCTION

**Equipment provided:** Each stand will be supplied with: 1 table and 2 chairs; 1 electricity point; 2 spot lights and 1 fascia (name) board above each stand. Corner sites will be open to the aisles with fascia overhead. If you require additional furniture, please email us and we will contact the stand construction company and obtain a price for the additional items required. Please remember to bring a travel adaptor or plug converter as we don't provide them.

Unless it is a corner stand, your stand comes fully fitted with 2 side walls and a back wall. Please <u>click here</u> for further information and a layout diagram of the stand.

**Panels:** Double sided tape or similar may be used but must be removed by exhibitors at the end of the exhibition. Under no circumstances must anything be nailed, screwed, glued or painted onto the panels or metal framework of the stand. <u>All damage will be charged to the exhibitor</u>. All stands must be clean and ready 30 minutes before the opening of each event. No packing materials or goods will be allowed inside the hall after that time. <u>Please keep in mind that panels are 0.95m wide x 2.40m tall</u>.

#### FULL COLOUR GRAPHICS FOR YOUR STAND

You may have seen many institutions at recent fairs decorate their stands with full colour graphics printed directly on to the stands. This not only looks very attractive and attracts many more visitors to the stand but also avoids the need to carry or ship display material and spending time decorating the stand.

International institutions usually ship expensive stand displays or bring them when they travel to the event. Normally, they do not know local suppliers who often cannot issue proper receipts or only accept payment in local currency.

BMI has therefore negotiated with suppliers in each city so that you may take advantage of having full colour printed panels so that your stand is ready when you arrive. The cost for the panel printing is **USD140 per panel** in each city. This service can be ordered online, using the **EIS**.

The characteristics of the panels are the following:

- Each panel is 0.95m wide x 2.40m tall Artwork should be exactly this size
- PDF Format
- High Resolution 100 DPI
- You must send a different file for each panel by email to **<u>alba@bmiglobaled.com</u>**
- No corrections can be made once we receive the files for printing
- **Deadline:** 19<sup>th</sup> September 2025

You can see some typical examples of panel printed stands <u>here</u>.

\*5% UAE TAX will be added to all extra services.

#### GDPR AND THE BMI SMART SCAN APP

Lead management and particularly the contact information you collect at education fairs are crucial components of any student recruitment campaign.

**The BMI SmartScan App** allows you to collect detailed student information in real time. With one touch, you will access the name and full contact details of the student, as well as key information including which course and country the student is interested in and the date they plan to begin their course abroad.

You will also be able to add comments and rate the lead. Your database will be ready for follow up the moment you walk out the door of the fair.

By collecting a student's data via the **BMI Smart Scan App**, your institution will be receiving all information provided by that specific student in the registration form which they complete before entering the fair. <u>The fair registration form and the process is fully GDPR compliant</u>. All visiting students and parents are clearly informed that by allowing an institution to scan them at the event, they are allowing you to collect their data for post-fair follow up. This information is clearly printed on the registration site, on the subsequent printed ticket they bring to the fair and on the visitor badge they receive at the entrance to the fair. If they do not wish to share their data, they should not allow you to scan their badge.

Once the student information is collected via the **BMI Smart Scan App**, your institution may use this data for fair and reasonable follow-up after the fair. However, for ongoing generic marketing communications, your institution must obtain explicit consent from the student as per GDPR data processing compliance rules and regulations.

By using the BMI Smart Scan App your organisation commits to act responsibly, treat this information under GDPR data processing guidelines and exonerates BMI for any misuse or data breaches that may occur from your follow up, or future marketing communication sent to visitors you have scanned at the event.

The privacy policy for the fair can be found <u>here</u>. A few weeks prior to the event you will receive a document with full instructions on how to download and use the app.

Manual visitor data scanners will no longer be available to institutions as the scan is not GDPR compliant.

# REGULATIONS

**Cleaning and storage:** Aisles and stands will be cleaned regularly throughout the event.

**Insurance:** Whilst we take every precaution to protect your property during the event, we are not responsible for any loss or damage and we recommend that you arrange insurance cover for your travel and participation. You are also responsible for insuring against any legal liability incurred in respect of injury or damage to property belonging to third parties. In addition, you should protect your expenditure against abandonment and cancellation or curtailment of the event due to reasons beyond our control.

**Security:** Every reasonable precaution is taken to ensure the safety and security of personnel and equipment. The premises will be locked overnight, but we cannot accept responsibility whatsoever for any injury, loss or damage or any consequential losses which befall your personnel or their property. BMI recommends that valuables, particularly of a portable nature, are not left unattended on your stand.

# **5. SHIPPING INFORMATION**

**BMI highly recommend** the services of Air Concepts, which is used by many educational institutions for shipping of materials to international exhibitions worldwide. Air Concepts will pick up and ensure that your material is delivered direct to the fair venue. Please contact AIR CONCEPTS directly for rates and further instructions.

# **AIR CONCEPTS USA**

Address: 645 SE Central Parkway, 34994 - Stuart, FL – USA.

Tel:+17722192525 | Email: megan@airconceptsusa.com / madison@airconceptsusa.com

You may also use one of the following three methods to ship material:

- 1. We urge all exhibitors to bring all (or as much as possible) of their display and handout material with them when they travel to the UAE.
- 2. Exhibitors having local representative partners may wish to ship material directly to the representatives.
- 3. You may ship material direct to each city following the instructions below through DHL, Federal Express, UPS or any other major air courier company. <u>Please ensure that the air</u> <u>courier company you use has an official representative in the UAE and that you have the</u> <u>contact details of the representative.</u>

# **GENERAL INFORMATION**

If you are not using AIR CONCEPTS, please note:

- 1. All shipped boxes should arrive no earlier than 7 days before each event at the delivery address provided on the <u>labels form.</u>
- 2. The delivery address details and shipping labels for each city can be found in the EIS Shipping/Tracking section;
- 3. If you are not using AIR CONCEPTS, you must input all the information on how you shipped your material along with the airway tracking numbers into the EIS system. If you do this, we will be able to track your boxes and immediately act if there is a problem with the delivery. Without this information we are unable to help you if any problems occur with your shipping;
- 4. The deadline for sending your tracking numbers and shipping information is 30<sup>th</sup> September 2025;
- 5. If we don't have the tracking numbers in the EIS by this date, we will not be able to help you with your shipping and you will need to contact your shipping provider directly to try and solve the problem. BMI staff will not be able to help you on the day of the fair;

If you do not follow the above recommendations exactly as explained, your material may be held up in customs, sent back, lost or destroyed.

It is essential that the person who is travelling carries a copy of all the following information:

- 1. Courier / Airway bill numbers for each box you have shipped.
- 2. How many boxes were sent and to which fair city.
- 3. Full contact details of the local handling/courier company in the UAE, and in your home country. If possible, obtain the mobile phone number of the shipping manager in your country and their contact in the UAE or Turkey.
- 4. We also suggest carrying a digital PDF of your material in case of any delay in your shipment, so we may be able to help you printing it locally.

# DIRECT SHIPMENT / AIR COURIER OPTIONS IN THE UAE

If you prefer to send your materials through a courier company of your choice, **please** carefully follow the instructions below when shipping material to the UAE. Customs are extremely strict, and it is very important that goods be correctly sent. Please ensure your material is sent to the address in the shipping label.

| INSTRUCTIONS                                                                                                                                                                    | RULES                                                                                      |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| Each shipment (consignment) should not exceed the <b>weight of:</b>                                                                                                             | 50 kg                                                                                      |
| No box can exceed the <b>weight of:</b>                                                                                                                                         | 5 kg                                                                                       |
| Be sure that your <b>shipping company</b> is aware that<br>your institution is paying for the shipment and <b>no</b><br><b>money will be required on delivery.</b>              | ~                                                                                          |
| All shipments must read <b>"Publication of no</b><br><b>commercial value, for free distribution"</b> on the<br>content section of the airway bill.                              | Please include the translation in Arabic:<br>منشور ات ليس لها قيمة تجارية وللتوزيع المجاني |
| Do not ship <b>display materials</b> or any terms which <b>are</b><br>not printed matters like <u>shirts.pens.etc.</u>                                                          | ~                                                                                          |
| Airway Bill should be accompanied by a Proforma<br>Invoice, which states the content and a value for<br>customs. The value should not exceed an overall sum<br>per shipment of: | US\$200                                                                                    |

| INSTRUCTIONS                                                                                                                                                                                                 | RULES                                                                         |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|
| <b>Airway Bill</b> should be accompanied by a<br><b>Proforma Invoice</b> , which states the content<br>and value for customs. The value <b>should not</b><br><b>exceed an overall sum per shipment of:</b>   | US\$200                                                                       |
| On the airway bill, the section: <b>duties</b> and <b>taxes</b> must be marked to indicate that these charges (if applied by customs) will be paid by the <b>Sender.</b>                                     | ~                                                                             |
| The only items not permitted are playing cards and facemasks.                                                                                                                                                | ~                                                                             |
| Send the material for each city to the person and<br>addresses indicated on the Label Form available<br>in the EIS. All materials will be placed on your<br>booth and each box must <b>clearly indicate:</b> | Your Institution Name &<br>The Event Name<br>E.g. UAE Education<br>Fair Dubai |
| Each shipment must be sent on a <b>door-to-door</b><br>basis with taxes and fees paid by the sender (if<br>applicable).                                                                                      | ~                                                                             |
| Allow <b>2-3 days between each shipment</b> as it may be treated as one shipment and will therefore put you over the <b>limit of weight.</b>                                                                 | ~                                                                             |

#### ADDRESSES FOR SHIPPING

If you are sending material for your participation in the fairs, you will be able to **download the shipping labels**, with the information of the venue where you must send your material. You can also download the labels by <u>clicking here.</u> Please use the pre-addressed labels provided.

Please enter your tracking information in the EIS. This will help us track your shipment and try to help in case it gets lost or stuck in customs. Without this information, we will not be able to help you.

IF YOU ARE PARTICIPATING IN MORE THAN ONE EVENT, IT IS ESSENTIAL THAT YOU SEND YOUR BOXES TO THE CORRECT LOCATION INDICATED BELOW FOR EACH EVENT. ALL BOXES MUST BE CLEARLY MARKED WITH THE NAME OF THE EVENT AND WITH THE PRE-PRINTED LABEL ATTACHED. If you are not using **AIR CONCEPTS** as your shipping company, the addresses for shipping are listed below:

#### Global Scholarship Forum RADISSON BLU HOTEL, DUBAI DEIRA CREEK

Baniyas Road, Deira Dubai, UAE ATT: Bryan Saveret Tel: +971 4 222 7171

#### UAE Education Fair Dubai MILLENNIUM PLAZA DOWNTOWN HOTEL

(formerly Crowne Plaza Dubai Hotel) Sheikh Zayed Road Dubai, UAE ATTN: Hisham Kassem Tel: +971 4 305 4440

#### BMI High School Visits in Dubai RADISSON BLU HOTEL, DUBAI DEIRA CREEK

Baniyas Road, Deira Dubai, UAE ATT: Bryan Saveret Tel: +971 4 222 7171

#### UAE Education Fair Abu Dhabi SHERATON ABU DHABI HOTEL & RESORT

Corniche Road P.O. Box 640 Abu Dhabi, UAE ATTN: Shabnam Khan Tel: +971 2 677 3333

#### Gulf & Africa Schools Forum & Workshop RADISSON BLU HOTEL, DUBAI DEIRA CREEK

Baniyas Road, Deira Dubai, UAE ATT: Bryan Saveret Tel: +971 4 222 7171

# **6. PRINTING IN THE UAE**

You may also choose to print your material locally and have it on your stand when you arrive. BMI currently translates and print brochures for over 80 international institutions.

Printing in the UAE is usually higher than in Europe, but you will make huge savings in shipping costs, avoid any customs issues, taxes or delivery problems.

If you are interested in printing locally, please fill out the form to request this service through the EIS, in the Printing Service section or send an email with your request to <u>alba@</u> <u>bmiglobaled.com</u>. We will then get back to you with a quotation or any additional information we may require.

The deadline for this service is 19<sup>th</sup> September 2025.

# 7. PRESS AND PR CAMPAIGN

An extensive press and public relations campaign will be conducted for the event in addition to the print, web and direct marketing campaigns.

Therefore, we are offering you the opportunity to receive extra promotion prior to the events in the media, at no extra charge. This will then be added to our event media pack and we may contact you for additional information.

We would welcome information on any of the following subjects:

- Any new courses that you will be promoting
- Details of courses that are unique to you
- Any special promotions/discounts you may have during the fair
- Names of any famous past or present students
- Anything else you would like the media to know or that you feel may be of interest

To submit information, please <u>click here</u> to complete the online form with the above information by <u>19<sup>th</sup> September 2025.</u>

# 8. HIGH SCHOOL VISITS: DUBAI

Taking place in UAE's top private high schools, the High School Visits will present you with the opportunity to meet senior students, parents and high school counsellors. The event is set up in a table and chairs format, where you may use a pop-up banner (maximum width 2 meters) behind your table, should you be traveling with one.

Specifically labelled boxes, sent to BMI at the official hotel in Dubai for all the High School visits, will be loaded on the bus for you. Please use the correct shipping labels (see them <u>HERE</u>) and remember to send all High School visit boxes to the respective official hotel of the city.

The event is limited to **ONE person only per institution** and transport is included to and from the official hotel in each city.

The final schedule with a complete tour guide will be sent you one month before the visits.

# 9. GULF & AFRICA INTERNATIONAL SCHOOLS FORUM & WORKSHOP

The official hotel and venue for the workshop will be the Radisson Blu Hotel, Dubai Deira Creek on 14<sup>th</sup> & 15<sup>th</sup> October in the Zabeel Ballroom.

#### FORUM & WORKSHOP FORMAT AND SETUP

Each participating institution is provided with a table and one chair. You may decorate your table in any way you wish but <u>standing or portable displays are strictly prohibited during the workshop.</u>

**Second Participant:** Unless you have booked space for two participants, your registration only entitles one person to participate in the workshop.

**Online Scheduling System (Marcom Connect):** You will receive your login and password for the Marcom eSchedule System on Monday 8<sup>th</sup> September 2025. The online system should be used to schedule all workshop appointments. Appointments made outside of the system will not be recorded and may result in conflicting meetings.

You will be able to start scheduling meetings from Monday 15<sup>th</sup> September 2025 but you will receive the logins earlier to give you time to check and update your profile and familiarise yourself with the Marcom appointment system.

Please keep in mind that the Marcom eSchedule system will close on Thursday 9<sup>th</sup> October 2025. After that date, you will only be able to request/book additional appointments at the workshop at the BMI desk. **Appointments must not be booked directly with other participants**.

**Internet:** Free Internet is provided in the workshop room for all participants. Extension cords will be available but please remember to bring a travel adaptor or plug converter

#### NETWORKING COCKTAIL RECEPTION & DINNER (TUESDAY 14<sup>TH</sup> OCTOBER 2025)

The networking cocktail reception & dinner is designed to help facilitate networking in a relaxed environment. It will take place on Tuesday 14<sup>th</sup> October 2025.

The meeting point is the hotel lobby at 18:45h and the networking cocktail and dinner will start at 19:30h.

This is only open to delegates taking part in the workshop on 14<sup>th</sup> & 15<sup>th</sup> October 2025. If you wish to invite a guest or colleague that is not registered to participate in the workshop, there is an additional cost of USD \$350 per guest.

# FORUM & WORKSHOP HANDBOOK

There are two handbooks. There is an Event Handbook given to all the counsellors which contains details about your institution and all the other participating international education institutions. The Event Handbook is the only guide to the event and is constantly referred to by the participating counsellors during the event. They also retain it for future reference.

**Your Profile:** Every participating international education institution will have a listing in the Official Event Handbook for High Schools. The listing includes your institution's name, address, website, telephone numbers, and a 200-word profile of your institution. We require a passport-style photograph of your participating representative (or representatives if you have booked a second representative for your institution) as well as a high-resolution colour jpeg logo of your institution. This will appear alongside your institution profile in the Handbook.

Please use the <u>ONLINE FORM HERE</u> to send the following information:

- 200-word institution profile
- Your institution logo
- The participant(s) photo (please label the file with the full name of each participant)

Once the Marcom eSchedule Pro system is open, you can check and update your institution profile. Please make sure you review and update your profile in the Marcom eSchedule Pro system, as this is the same information that will be published in the handbook given to all the High School counsellors.

| DATE                 | TIME                                                   | PROGRAM                                                |
|----------------------|--------------------------------------------------------|--------------------------------------------------------|
|                      | 08:30 - 09:10                                          | International Institutions Registration                |
|                      | 09:10 - 09:30                                          | Meeting 1                                              |
|                      | 09:35 - 09:55                                          | Meeting 2                                              |
|                      | 10:00 - 10:20                                          | Meeting 3                                              |
|                      | 10:25 - 10:45                                          | Meeting 4                                              |
|                      | 10:45 - 11:00                                          | Refreshment Break                                      |
|                      | 11:00 - 11:20                                          | Meeting 5                                              |
|                      | 11:25 - 11:45                                          | Meeting 6                                              |
|                      | 11:50 - 12:10                                          | Meeting 7                                              |
|                      | 12:15 - 12:35                                          | Meeting 8                                              |
| TUESDAY              | 12:35 - 13:45                                          | Networking Lunch                                       |
| 14 <sup>th</sup> Oct | 13:45 - 14:05                                          | Meeting 9                                              |
|                      | 14:10 - 14:30                                          | Meeting 10                                             |
|                      | 14:35 - 14:55                                          | Meeting 11                                             |
|                      | 15:00 - 15:20                                          | Meeting 12                                             |
|                      | 15:20 - 15:35                                          | Refreshment Break                                      |
|                      | 15:35 - 15:55                                          | Meeting 13                                             |
|                      | 16:00 - 16:20                                          | Meeting 14                                             |
|                      | 16:25 - 16:45                                          | Meeting 15                                             |
|                      | 19:00                                                  | Bus Departs from Radisson Blu Hotel, Dubai Deira Creek |
|                      | 19:30 – 21:00                                          | Networking Cocktail Reception & Dinner                 |
|                      |                                                        |                                                        |
|                      | 9:30                                                   | Hall opens                                             |
|                      | 09:55 - 10:15                                          | Meeting 16                                             |
|                      | 10:20 - 10:40                                          | Meeting 17                                             |
|                      | 10:45 - 11:05                                          | Meeting 18                                             |
|                      | 11:05 - 11:20                                          | Refreshment Break                                      |
|                      | 11:20 - 11:40                                          | Meeting 19                                             |
|                      | 11:45 - 12:05                                          | Meeting 20                                             |
| WEDNESDAY            | 12:10 - 12:30                                          | Meeting 21                                             |
| 15 <sup>th</sup> Oct | 12:30 - 13:45                                          | Networking Lunch                                       |
|                      | 42.45.44.05                                            | Meeting 22                                             |
|                      | 13:45 - 14:05                                          |                                                        |
|                      | 13:45 - 14:05<br>14:10 - 14:30                         | Meeting 23                                             |
|                      |                                                        |                                                        |
|                      | 14:10 - 14:30                                          | Meeting 23                                             |
|                      | 14:10 - 14:30<br>14:35 - 14:55                         | Meeting 23<br>Meeting 24                               |
|                      | 14:10 - 14:30<br>14:35 - 14:55<br><b>14:55 - 15:10</b> | Meeting 23<br>Meeting 24<br><b>Refreshment Break</b>   |

# FORUM & WORKSHOP AGENDA

\*This schedule is subject to change

Your final event schedule which contains all your meetings will be printed and given to you at registration - so you do not need to print it in advance

# **10. GLOBAL SCHOLARSHIP FORUM**

The official hotel and venue for the Global Scholarship Forum will be the Radisson Blu Hotel, Dubai Deira Creek. All meetings will be held in the Zabeel Ballroom on 8<sup>th</sup> & 9<sup>th</sup> October 2025.

#### SCHOLARSHIP FORUM FORMAT AND SETUP

As a participating institution, you are entitled to have one schedule of appointments unless you have registered for a second schedule. At the time of your meeting, you should promptly make your way to the table of the organisation with whom you have the meeting. Please note that unless you have booked an exhibition stand, no standing or portable displays are permitted during the forum.

**Second Participant**: Unless you have booked space for two participants, your registration only entitles one person to participate in the forum. There are no second participant places available in this forum as it is sold out.

**Online Scheduling System (Marcom Connect):** You will receive your login and password for the Marcom eSchedule System on Monday 1<sup>st</sup> September 2025. The online system should be used to schedule all forum appointments. Appointments made outside of the system will not be recorded and may result in conflicting meetings.

You will be able to start scheduling meetings from Monday 8<sup>th</sup> September but you will receive the logins earlier to give you time to check and update your profile and familiarise yourself with the Marcom appointment system.

Please keep in mind that the Marcom eSchedule system will close on Thursday 2<sup>nd</sup> October. After that date, you will only be able to request/book additional appointments at the forum at the BMI desk. **Appointments must not be booked directly with other participants.** 

**Internet**: Free Internet is provided in the forum room for all participants. Extension cords will be available but remember to bring a travel adaptor or plug converter.

#### NETWORKING COCKTAIL & GALA DINNER (WEDNESDAY 8<sup>TH</sup> OCTOBER 2025)

The networking cocktail & gala dinner is designed to help facilitate networking in a relaxed environment. If you wish to invite a guest or colleague that is not registered to participate in the forum, there is an additional cost of USD \$450 per guest. This will also allow them to network at the dinner with all delegates as well and includes a full dinner and drinks.

The networking cocktail & gala dinner will take place the evening of the first day of the Forum -Wednesday 8<sup>th</sup> October 2025. The cocktail will start at 19.30h and dinner will begin at 20.00h.

Dress code: Smart Business Attire.

#### SCHOLARSHIP FORUM HANDBOOK

There are two handbooks. There is an Event Handbook for the Scholarship & Training Organisations which contains details about your institution and all the other participating international education institutions. The Event Handbook is the only guide to the event and is constantly referred to by the participating Ministries, Scholarship Organisations and Training Providers during the event. They also retain it for future reference.

**Your Profile:** Every participating international education institution will have a listing in the Official Event Handbook for Scholarship Organisations. The listing includes your institution's name, address, website, telephone numbers, and a 200-word profile of your institution. We require a passport-style photograph of your participating representative (or representatives if you have booked a second representative for your institution) as well as a high-resolution colour jpeg logo of your institution. This will appear alongside your institution profile in the Handbook.

Please use the **ONLINE FORM HERE** to send the following information:

- 200-word institution profile
- Your institution logo
- The participant(s) photo (please label the file with the full name of each participant)

Once the Marcom eSchedule Pro system is open you can check and update your institution profile. Please make sure you review and update your profile in the Marcom eSchedule Pro system, as this is the same information that will be published in the handbook given to all Scholarship Organisations.

#### SCHOLARSHIP FORUM AGENDA

| DATE                | TIME          | PROGRAM                             |
|---------------------|---------------|-------------------------------------|
|                     | 09:00 - 10:00 | Registration & Handbook Collection  |
|                     | 10:05 - 10:30 | Meeting 1                           |
|                     | 10:35 - 11:00 | Meeting 2                           |
|                     | 11:00 - 11:30 | Refreshment Break                   |
|                     | 11:30 - 11:55 | Meeting 3                           |
|                     | 12:00 - 12:25 | Meeting 4                           |
|                     | 12:30 - 12:55 | Meeting 5                           |
| WEDNESDAY           | 13:00 - 14:30 | Lunch (Included)                    |
| 8 <sup>th</sup> Oct | 14:35 - 15:00 | Meeting 6                           |
|                     | 15:05 - 15:30 | Meeting 7                           |
|                     | 15:35 - 16:00 | Meeting 8                           |
|                     | 16:00 - 16:30 | Refreshment Break                   |
|                     | 16:30 - 16:55 | Meeting 9                           |
|                     | 17:00 - 17:25 | Meeting 10                          |
|                     | 17:30         | Day 1 of the Scholarship Forum ends |
|                     | 19:30 - 22:00 | Networking Cocktail & Gala Dinner   |

| DATE                | TIME          | ΑCTIVITY               |
|---------------------|---------------|------------------------|
|                     | 09:00         | Hall opens             |
|                     | 09:35 - 10:00 | Meeting 11             |
|                     | 10:05 - 10:30 | Meeting 12             |
|                     | 10:35 - 11:00 | Meeting 13             |
|                     | 11:00 - 11:30 | Refreshment Break      |
|                     | 11:30 - 11:55 | Meeting 14             |
|                     | 12:00 - 12:25 | Meeting 15             |
| THURSDAY            | 12:30 - 12:55 | Meeting 16             |
| 9 <sup>th</sup> Oct | 13:00 - 14:30 | Lunch (Included)       |
|                     | 14:35 - 15:00 | Meeting 17             |
|                     | 15:05 - 15:30 | Meeting 18             |
|                     | 15:35 - 16:00 | Meeting 19             |
|                     | 16:00 - 16:30 | Refreshment Break      |
|                     | 16:30 - 16:55 | Meeting 20             |
|                     | 17:00 - 17:25 | Meeting 21             |
|                     | 17:30         | Scholarship Forum ends |

\*This schedule is subject to change

Your final event schedule which contains all your meetings will be printed and given to you at registration - so you do not need to print it in advance





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